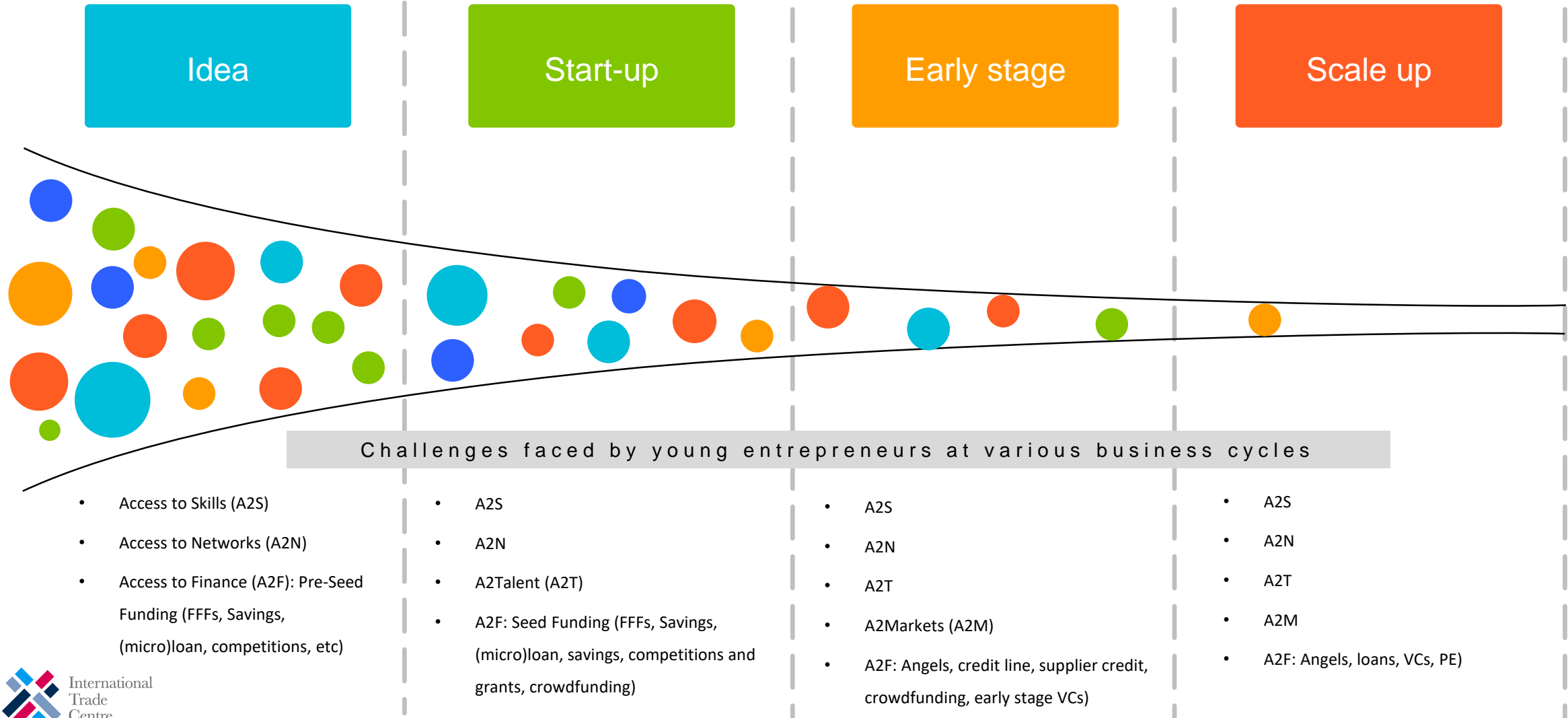


The global community for young entrepreneurs

There are plenty of talented young entrepreneurs with good ideas – but few seem to make it to scale up



Youth unemployment: a global challenge

Close to
71 million youth
worldwide were
unemployed
in 2017

The current youth
employment rate is 13.1%,
which is nearly
3 times as high as the adult
unemployment
rate

Youth make up
37% of the
world's
unemployed

400 million jobs
need to be created
in the next 10 years
just to absorb the
new entrants to the
job market



What is the International Trade Centre (ITC) and what does it do?

A focus on helping SMEs internationalise

ITC's main focus is to facilitate SME success in international business. Having worked with SMEs for 50 years, ITC is familiar with the unique needs of SMEs, including women-owned enterprises and youth-led enterprises and has vast experience in improving their international competitiveness and connecting them with markets.

100% Aid for Trade

All ITC's work is focused on Aid for Trade, an initiative that helps developing countries in building capacity and trade-related infrastructure to expand trade opportunities.

Working with the private sector to support private sector development

ITC brings together public and private sector actors to jointly contribute to a conducive business environment. ITC also works with the private sector to support its capacity as buyers, investors, and providers of technical assistance.



International
Trade
Centre

Mission

The Ye! Community is powered by ITC's Youth and Trade Programme, which aims to provide youth with market ready skills to help their enterprises compete on the international stage.

The Ye! Community is aiming to become the world's largest community of youth entrepreneurs by connecting them to ITC's technical expertise, learning resources, skills development projects, public and private sector partners, finance, and networks.



Ye! supports young entrepreneurs at various stages of their business, through online and offline activities



		Idea	Start-up	Early stage	Scale up
Online	Community	●	●	●	●
	Mentors		●	●	●
	E-Learning	●	●	●	●
	Tools	●	●	●	●
	Finance			●	●
Offline	Chapters		●	●	●
	Training	●	●	●	
	Projects	●	●	●	●
	Advocacy		●	●	●

Turkey

Find out everything you need to know about doing business in Turkey and how Ye! can be your support.



Resources

Legal

Which legal structure can I choose? How can I set up a company? >

Tax

Which taxes do I have to pay? How do I pay them? >

Accounting

What accounting requirements are there? >

Insurance

Do I need insurance? What insurances should I get? >

Local hubs

Get a listing of some of the best startup hubs >

Funding

Read all about local funding options >

Community

Connect with other young entrepreneurs for business, jobs, internships and other opportunities.



Filter member listing

Showing 2652 members



Tom Osborn AMBASSADOR
GreenChar (Energy)
Affordable, clean energy
NAIROBI, Kenya



Anielle Guedes AMBASSADOR
Urban3D (Technology)
São Paulo, Brazil

Looking for interns



Ryan Morrison
Pindle (Technology)
First marketing platform for the visual web
Amsterdam, Netherlands

Looking for business partners and interns



Frederik Betz
Bonsum (Consumer Goods)
A search engine that rewards customers for shopping sustainable.
Berlin, Germany

Looking for business partners and interns

Coaching

We match professionals and executives to help young entrepreneurs grow their venture. The coaching is mostly online and is free.



"W. Stoffels is the Engagement Manager at McKinsey & Company. She works with companies to solve their strategic problems. She'd like to connect with entrepreneurs from the consumer goods and energy sector."



Gabriele Presot
Operations Strategies Manager, Nestlé (Consumer Goods)



Karuna Luthar
Country Head, Elara Capital (Financial Services)



Felix Gonzalez Herranz
Founder, Juntosalimos (Technology)



Laura Frum
Vice President, Community Capital Development Corporation (Financial Services)



Delwar Hossain Azad
Director & Head, Financial Services, GrameenPhone Ltd. (Financial Services)

Online, young entrepreneurs get access to info, resources, networks, and experts.

Tools

We've gathered some great tools for entrepreneurs. They could be useful for your startup. Try it out! *Get in touch if you're interested in a discount.



Canva

Create Stunning Designs with Ease



Trello

Organize Anything



Calendly

Simple, beautiful scheduling



Microsoft BizSpark

Free software to get started



Free Agent

Accounting made easy

Watch this space!

Access to finance portal coming soon!

Ye! is the global online community of young entrepreneurs. You can get in touch with peers, find knowledge, coaching, and funding.

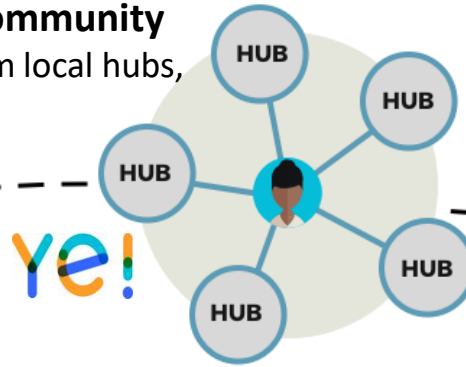
Join the Community

The Journey of a Ye! entrepreneur

Aimee, 29 years old
Aimee is a social entrepreneur and founder of "Zam-Ké", («use me again» in Mina) is a brand of bags and accessories made from recycled plastic. The objective of Zam-Ké is to give plastics a second life



Aimee joins the Ye! Community after hearing about it from local hubs, online or other sources



Aimee publishes her profile on the Ye! Community
She can indicate her needs and interests, browse and connect with other members, post questions



Aimee finds a coach through Ye! to support her in creating a sustainable business model



Aimee's startup is now visible to a wider network
Through the Ye! Community she is actively brought in contact with new global market opportunities



Inspired by Ye!, Aimee sets up a Ye! Chapter in her city to bring more entrepreneurs together
They share experience, business opportunities and help more young people who want to become entrepreneurs



Meet the Ye! entrepreneurs from around the world



AGRICULTURE



Tropingo Foods (The Gambia)

[Momarr Mass Taal](#) runs one of the biggest agro-processing and export business in the Gambia, producing value added groundnuts and dried mangoes for export.



Honey Products Industries (Malawi)

[Fredrick Matress](#) reinvented the business model of small-holder honey production by using a youth-led franchise model and focusing on producing high-quality organic honey.



Cropital (Philippines)

[Rachel de Villa](#) and her team developed a crowdfunding platform to help local farmers get access to scalable and sustainable financing.

TECHNOLOGY



Urban 3D (Brazil)

[Anielle Guedes](#) is using 3D printing and robotics techniques to provide low-cost and sustainable housing solutions for urban development.



Clairy (Italy)

[Paolo Ganis](#) and his team invented a patented indoor air purifier powered by real plants and IoT technology.



Bonsum (Germany)

[Frederik Betz](#) developed the first search engine to help consumers find and shop from sustainable companies across the web.

HEALTH



Braci (United Kingdom)

[Juma El-Awaisi](#) developed a sound recognition platform for people with hearing disabilities – it detects and converts sounds into sensory and visual notifications using smart devices.



Infomed Healthcare (Egypt)

[Amir Kalila](#) created an online health records platform to help patients better access health information and receive timely aid from doctors.

EDUCATION



Eneza Education Limited (Kenya)

[Kago Kagichiri](#) launched virtual tutoring tools on low cost mobile phones to provide education to children in rural community.



Law School 101 (India)

[Vennela Krishna](#) started an educational initiative that brings together college students to work on community empowerment through legal education.

SUSTAINABILITY



RenewDrive (Nigeria)

[Babajide Oluwas](#) set up a research and development enterprise focused on providing efficient low-cost clean cooking solutions for rural communities.



Sumthesun (Kosovo)

[Mendim Avdyli](#) helps people estimate their household energy needs, compare costs and get in touch with the right solar energy providers.



YELI Paper Bags (Uganda)

[Andrew Mupuya](#) founded the first paper bag and envelope producing company in Uganda, manufacturing eco-friendly paper and shopping bags, helping to preserve the environment.

Offline, Ye! works directly with youth to build Ye! Chapters.



Ye! Chapters are youth-led and youth focused support networks, linking budding young entrepreneurs to a network of their peers.



Cameroon

Desmund Egbe,
Founder of Cameron
Human Capital.



Egypt

Fady Gayed, Founder
of Startup Studio
Egypt.



India

Muhsin Ayamon,
Founder of Zemose
Online.



Chad

Christian Ndonga, Co-
founder of Réseau des
Jeunes pour le
Développement et le
Leadership au Chad.



Ghana

Wilson Amooro,
Founder of TREE
Africa.



Italy

Paolo Ganis, Founder
of Clairry.



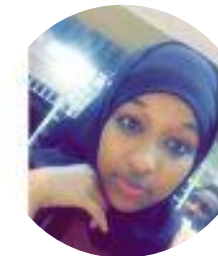
Bangladesh

Fariha Khan, Founder of
the social enterprise
Nirmegh Foundation.



Georgia

Zurab Pertalia,
Founder of Augep.



Kenya

Ifrah Arab Mohamed,
Founder of Supermom
Kenya.

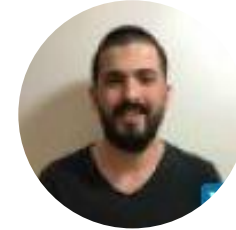
Ye! Chapters tap into local reservoirs of knowledge, resources, information, and further enhance young entrepreneurs access to networks.



Kenya
Leroy Mwasaru,
Founder of Greenpact
Energy



Philippines
Mark Balmes, Founder
of Empleo.



Turkey
Yucel Faruk, Founder of
Peerket.



Nigeria
Adeloye Olanrewaju,
Founder of Babymigo.



Philippines
Chino Atilano,
Founder of FreeTime
Industries.



Uganda
Sandra Letio, Founder
of Pelere Group Ltd.



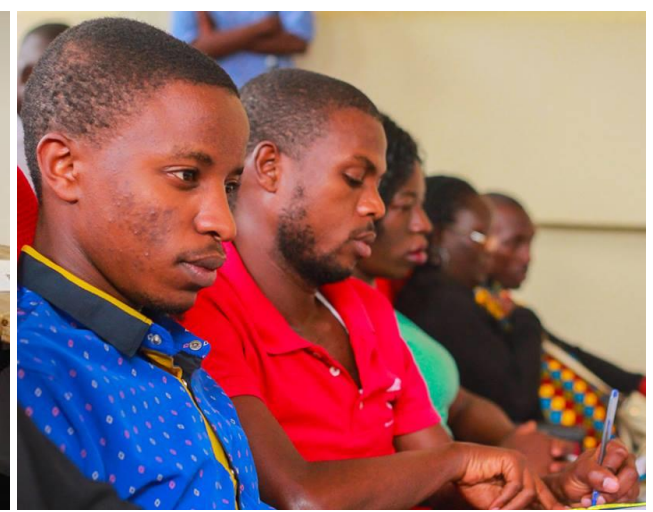
Pakistan
Ozaal Zesha, Founder of
Clique Technologies &
ClassNotes.



Rwanda
Aline Uwase, Founder
of HappyNess.



Zambia
Gilbert Mwale, Founder
of eMsika Online
Marketplace.




Ye! Chapters support young entrepreneurs offline by organizing meetups and events.

Ye! Chapters communicate via WhatsApp, Facebook and Twitter to share their activities.




entrepreneurs by placing your orders for their products, like our page, let someone know. Its not a secret, Tell a friend to tell a friend. Read how to like 👍 👍 👍 https://m.facebook.com/story.php?story_fbid=350597075501196&id=132394600654779

+237 73380063 ~Noel Tasha

 **The Returnees Project Inc.**
Les Jeunes Entrepreneurs sélectionnés pour la 3ème édition!!! - #Demiers10de20 L'avenir économique de notre chère patrie réside en vous!
www.facebook.com

We are happy to bring to you 20 young entrepreneurs who have been selected for the Upcoming 3rd edition of **The Returnees International Networking Conference** which is to take place on the 14th of December 2018 at GICAM headquarter Bonanjo, Douala.

https://m.facebook.com/story.php?story_fbid=1912432035517969&id=1158703104224203

 **The Returnees Project Inc.**
The 3rd Edition's selected Young Entrepreneurs!!! - #First10from20 The economic future of our beloved country lies in the #QUALITY of our entrepreneurs!
www.facebook.com

#10of20

We are happy to bring to you 20 young entrepreneurs who have been selected for the Upcoming 3rd edition of **The Returnees International Networking Conference** which is to take place on the 14th of December 2018 at GICAM

 **Ye! Community Uganda**
the Young Entrepreneurs Inc. +

@yecommunity256

Home
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Info and ads
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Manage promotions

Liked Following Share ...

Ye Community Uganda shared a post — at Makerere University Business School
Published by Sandra Letio · 11 December 2018 at 14:11 · Kampala, Uganda · 🌐

#MissNot

 **MAKERERE UNIVERSITY BUSINESS SCHOOL**
Entrepreneurship Innovation and Incubation Centre
Invites you to the **The Innovation Hour** Free
Will run on Wednesday 12th December, 2018

Implementing Partners:  

12th December 2018, 7:30 am - 8:30 am
Venue: At the Innovation Theater
Target Audience: Students, Entrepreneurs, Staff, Aspiring Business Men and Women

Objectives

- Change your mindset
- Tap into skills of established entrepreneurs
- Create new Ideas
- Innovate multiple business concepts

Key Takeaways

- ✓ Spend less time selling your product and more time listening and understanding the customer's pain.
- ✓ Sales isn't about great products. A good product can open the door, but sales is about building a relationship, one that solves a problem.
- ✓ Learning and sharing knowledge should be key objectives in any b2b sales relationship.
- ✓ The sale is only the beginning!
- ✓ Start local and expand later!

Following	Followers	Likes	Lists	Moments
1,720	1,530	1,066	2	0

1 tweets & replies 1 media

Community @ye_community · 20 Dec 2018

you miss last week's ask a coach session? Don't worry! You can watch the o in full [youtube.com/watch?v=Wvpl66...](https://www.youtube.com/watch?v=Wvpl66...) Don't have time? Then check out e's top takeaways on b2b sales here! #yecommunity #sales #coach #expert #ice #youth #business #entrepreneurship

 **ASK A COACH HOUR**

Steve van Zutphen 

Key Takeaways

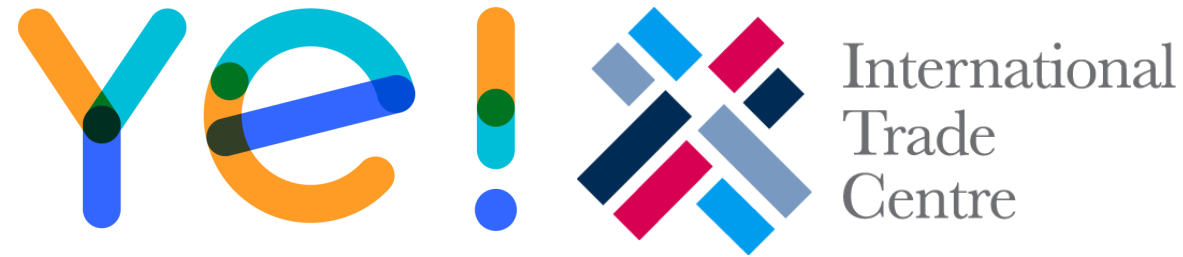
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Are you ready to join the Ye! Community?

www.yecommunity.com





Thank You!

The global community for young entrepreneurs

Get in touch: Csterngold@intracen.org